



Electronic Invoicing from CCG Streamlines Invoicing for SLAM

The S/L/A/M Collaborative (SLAM) is a 150 member architecture firm with offices in Atlanta, Boston, Glastonbury, and Syracuse. A fully integrated multi-disciplinary firm, SLAM offers architecture, programming, planning, interior design, landscape architecture, structural engineering, site planning and construction management services.

The Need to Improve Efficiencies

To help improve customer invoicing, SLAM embarked on a project to improve their billing and accounts receivable processes and systems.

“It was very labor and paper intensive,” commented Lucy Conway, Controller for SLAM. “Overnight printing of invoices and billing reports, manually collating these for billing folder distribution, no good way to keep track of invoices once they left Finance and the fact that we had multiple offices made the invoicing process very inefficient.”

As an example, the team rarely knew where an invoice was in the review process and therefore had to call or physically search a project manager’s desk. As a result, the existing billing and invoicing process was extremely slow.

“In addition to the process issue, paper waste was huge,” continued Conway. “The amount of paper generated was ridiculous.”

Easy Selection and Smooth Transition

In May, 2010, SLAM attended a session CCG presented at the Deltek Insight conference.

“I had one of those ‘Aha!’ moments,” commented Conway. “The CCG demonstration really showed me how we could improve our processes. I read more about the product and thought Electronic Invoicing is a great fit for us.”



A fully integrated multi-disciplinary firm providing architecture, programming, planning, interior design, landscape architecture, structural engineering, site planning and construction management services

Web site: www.slamcoll.com

Challenge: Inefficient invoicing processes, lack of visibility and paper waste

Solution: Electronic Invoicing from CCG fully integrated with Deltek

Benefits: Full transparency to the monthly invoicing process. Reduced need to collate and distribute project invoice folders. Eliminated one week of the invoice process. Reduced paper waste.

“I had one of those ‘Aha!’ moments. The CCG demonstration really showed me how we could improve our processes”

**Lucy Conway, Controller
SLAM**

Ms. Conway returned from the conference and worked with the firm's lead project manager and CFO to review Electronic Invoicing. The executive team validated the solution's benefits and decided to move forward.

"After receiving the go-ahead, CCG scheduled a Webex meeting with our PM leadership group and our IT Director and started planning the deployment," said Conway. "It was fairly simple. The nice thing about EI is its ease of use. CCG helped with the implementation and training. Most of our work was planning the new processes."

Clear Benefits

The deployment took less than one month. Since then, SLAM has realized the following benefits from CCG's Electronic Invoicing.

- Quick deployment with no customization needed
- Seamlessly integrated with Deltek Vision
- Decreased finance time to collate and distribute project invoice folders
- Eliminated one week from the invoicing process.
- Reduced paper waste

The finance team no longer needs to spend one day a month collating and distributing folders. This was just one of the time saving benefits provided by CCG's Electronic Invoicing.

"We eliminated one week of the invoice process by not spending time going back and forth," said Conway. "Most Project Managers can now login and access Electronic Invoicing from wherever they are located."

"We really have complete transparency to the process now," said Conway. "We can see exactly where and what stage the invoice is in."

"We eliminated one week of the invoice process by not spending time going back and forth. Most Project Managers can now login and access Electronic Invoicing from wherever they are located. "

**Lucy Conway
Controller
SLAM**

"We really have complete transparency to the process now. We can see exactly where and what stage the invoice is in."

**Lucy Conway
Controller
SLAM**